



SCHOOL OF THE OSAGE
Home of the Indians

School of the Osage

1501 School Rd

Lake Ozark, MO 65049

Request for Proposal

ERATE RFP for Firewall Solution

Issue Date	2/21/2023
Proposal Response Deadline:	3/21/2023 BY 9:00 AM CST
Sealed Bid Opening:	3/21/2023 9:30 AM CST
Board of Education Approval	3/21/2023



1.0 Introduction and Conditions

1.1 Introduction

The Board of Education of the School of the Osage (hereinafter "District") will receive sealed proposals for the District Firewall Solution.

The information in this Request for Proposals (RFP) is provided in conjunction with the Universal Service Administrative Company (USAC) Schools and Libraries Division (SLD) Forms 470 and 471, in partial fulfillment of the requirements for the Federal Communications Commission (FCC) Universal Service Fund discounts. The School of the Osage School District is a participant in the SLD sponsored E-Rate program, which was designed to ensure that all eligible schools and libraries have affordable access to modern telecommunications and information services. Up to \$2.25 billion is available annually to provide eligible schools and libraries with discounts. Vendors must be an E-Rate eligible service provider and must supply a valid Service Provider Identification Number (SPIN). Vendors must also provide contact information for the individual who is responsible for the filing of vendor E-Rate forms. Please see Appendix A for further E-Rate requirements for vendors and service providers.

1.2 Conditions

1.2.1 Proposal must be valid for 60 days from the date of issuance

1.2.2 All clarifications must be submitted in writing to martine@osageschools.org by March 17, 2023 by 4:00 CST. An addendum will be posted with answered questions

1.2.3 All items in the proposal must conform to the specifications in 2.3

1.2.4 The proposal must be fully itemized

1.2.5 School of the Osage reserves the right to reject any and/or all bids and responses to these and/or related documents, to accept any item(s) in the bids, to waive any irregularity in the bids, and further if determined to be non-responsive in any form, or if determined to be in the best interest of School of the Osage.

1.2.6 All awards are contingent upon receiving E-Rate funding to supplement local funding for support of the project.

1.2.7 The initial contract period is July 1, 2023 to June 30, 2024. School of the Osage School District reserves the right to extend the contract term to coincide with an E-Rate program year or an extended service end date for an E-Rate program year pursuant to a "service delivery deadline extension," as defined by the FCC and/or the USAC.

1.2.8 The vendor is expected to be a knowledgeable service provider capable of providing all equipment and services required to meet the needs of the School of the



Osage School District. Should this RFP not specifically identify all components necessary for the intended operation of the network and systems requested, the vendor should identify such components in its bid and include the components in the installation. The vendor must itemize, price, and invoice separately any materials or services that are ineligible for E-Rate funding.

1.2.9 Vendors must be an E-Rate eligible service provider and must supply a valid Service Provider Identification Number (SPIN). Vendors must also provide contact information for the individual who is responsible for the filing of vendor E-Rate forms.

1.2.10 The install must be completed in a time so as to not interfere with school day. The District would like the install to be completed before **Jul 1, 2023**.

2.0 RFP Process and Project Overview

2.1 Important Deadlines

All proposals submitted must be delivered to the District office no later than 9:00 am, on March 21, 2023 to be considered for evaluation.

1501 School Rd.
Lake Ozark, MO, 65049

Proposals received after this time may not be accepted and may be returned to the vendor unopened.

Do Not Fax or Email Proposals. Proposals will be received by The District at the address shown above until 9:00 AM CDT, March 21, 2023. Proposals must be mailed or hand delivered to the address above in a SEALED ENVELOPE. They must be received before the deadline. Courier delays are not an acceptable excuse for deliveries made past the deadline.



Issue Date	2/21/2023
Question Deadline	3/17/2023 By 4:00 PM CST
Proposal Response Deadline:	3/21/2023 BY 9:00 AM CST
Sealed Bid Opening:	3/21/2023 BY 9:30 AM CST
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2.2 Bid Evaluation Criteria

All bids will be evaluated off of the following criteria.

Criteria	Percentage
Price for eligible equipment and services	30 percent
Adherence to Specifications or the RFP	25 percent
Vendor Reputation, references and service capabilities within the region.	25 percent
Ability to deliver in the District's timeline	20 percent

2.2.1

Criteria Explanation

- Pricing: We will evaluate the total price for eligible equipment and services. We'd also like pricing on ERATE ineligible services to be listed separately.
- Adherence to specifications: Specifications are listed in 2.3.2
- Vendor Reputation, references and service capabilities within the region: We're looking for a vendor who is within a 100 mile radius of our campus and can demonstrate a proven track record of customer satisfaction with their customers.
- Ability to deliver in the District's timeline: We would like to have everything installed and functional by July 1, 2023.



2.3 Materials Pricing

School of the Osage is requesting pricing for two firewalls to service two locations with separate internet connections.

Install: We're requesting pricing for install and configuration of the firewall on our network.

2.3.1 Note About Item Equivalence

Equivalence: All items listed below are considered "or equivalent." For convenience in designation on the plans or in the specifications, certain articles or materials to be incorporated in the work may be designated under a trade name or in the name of a manufacturer.

Whenever in specifications any materials, process, or article is indicated or specified by grade, patent, or proprietary name or by name of manufacturer, such specification shall be deemed to be used for the purpose of facilitating description of material, process or article desired and shall be deemed to be followed by the words "or equal," and service provider may, unless otherwise stated, offer any material, process or article which shall be substantially equal or better in every respect to that so indicated or specified. Burden of proof as to equality of any material, process or article shall rest with the service provider. Service Provider shall submit requests together with substantiating data for substitution of any "or equal" item within the response by the closing of bids. Provision authorizing submission of "or equal" justification data shall not in any way authorize an extension of time of bid response.

Please note: All "or equivalent" components must not void and must be supported by corresponding manufacturer warranty. The District retains the right to be sole judge as to whether equivalency has been proven and whether alternatives will be accepted. Please include any other manufacturer's models with equivalent specifications to those listed here.

Note: If submitting an equivalent model, please provide documentation of equivalence.

2.3.2 Project Itemized List by Location

A detailed parts and labor list by location can be found below - along with the specifications/requirements.

Heritage Elementary (1501 School Rd)



Item	Quantity	Notes/Requirements
Fortigate 601F with 36 months of license and support FG-601F-BDL-811-36 (or equivalent)	1	Must have onboard storage drive Must be able to perform root cause analysis of critical incidents and assign priority. Must be capable of the following: 14Gbps IPS Protection Throughput 11.5 Gbps NGFW protection throughput 10.5 Gbps threat protection throughput. Capable of SD-WAN Must include the following or an equivalent: 3 years FortiCare 24X7 Support + 3 years FortiGuard Enterprise Protection
Labor	1	We're requesting assistance with installation and configuration of the firewall in our organization. Please quote an estimated amount of labor required for configuration.



Item	Quantity	Notes
Fortigate 601F FG-601F-BDL-811-36 (or equivalent)	1	Must have onboard storage drive Must be able to perform root cause analysis of critical incidents and assign priority. Must have 14Gbps IPS Protection Throughput 11.5 Gbps NGFW protection throughput 10.5 Gbps threat protection throughput. Capable of SD-WAN. Must include the following or an equivalent: 3 years FortiCare 24X7 Support + 3 years FortiGuard Enterprise Protection
Labor	1	We're requesting assistance with installation and configuration of the firewall in our organization. Please quote an estimated amount of labor required for configuration.



3.0 Vendor Submission Instructions

3.1 Sealed Submission

Companies are to submit one (1) original of their response to the RFP. Proposals should be delivered in a sealed envelope, marked on its face with the name of the person, firm, or corporation plus "2023 District Firewall Solution" and delivered to:

School of the Osage
Eric Martin
Director of Technology and Innovation
Central Administration Office
1501 School Road
Lake Ozark, MO 65049

All communications by the Company concerning this RFP, including requests for additional information or clarification, or arrangements to visit the District, must be directed to Eric Martin, Director of Technology and Innovation, via email at martine@osageschools.org. Any explanation of or questions regarding the RFP or its related documents must be requested in writing by 4:00 p.m., March 17, 2023.

3.2 Submission Inclusion

Please include the following information in your response.

Section 1: Vendor Overview

- Brief Overview of company capabilities
- Contact information
- Two references from Missouri schools/businesses

Section 2: Itemized Pricing and Specifications

- Proposer's itemized sales quote
- Include product make, model and applicable product data sheets for items quoted

Section 3: Terms

- Expected Product Delivery Timeline
- Product Warranty Terms



3.3 Pricing Sheet (Must be included in submission)

Pricing should list a materials cost with an identification of any ERATE ineligible cost.

Item	Model Number and Notes	Qty.	ERATE Eligible Cost	ERATE Ineligible Cost	Total Cost
<u>Firewall and license</u>	Fortigate 601F with 36 months of license and support FG-601F-BDL-81 1-36	2			
				Taxes/Shipping	
				Grand Total	

Bidding Company

 Signature

 Name (with typed or printed title)

 Phone Number

 Fax Number

 School of the Osage Representative