



**SCHOOL OF THE OSAGE**  
*Home of the Indians*

# Request for Proposal

2021 WAN and Internet Solutions

Proposal Release Date: February 5, 2020

Proposal Submission Date: March 10, 2020

Introduction

The Board of Education of the School of the Osage (hereinafter “District”) will receive sealed proposals for the WAN and Internet Solution. All interested parties must submit Proposals by Thursday, March 10, 2021 before 11:00 am, CST. No late submissions will be accepted. The Board of Education reserves the right to accept or reject any or all Proposals, to waive any irregularities, and to accept the Proposal that is in the best interest of the District. The District shall be held harmless for any failure to solicit proposals from potential firms. The award for 2021 WAN and Internet Solution will be considered by the Board at its next regular scheduled meeting. We are accepting WAN proposals on Self Provisional, Leased Lit, Leased Dark, and Other Options. We are also requesting proposals for Internet services.

Companies are to submit three (3) copies of their response to the RFP. Proposals should be delivered in a sealed envelope, marked on its face with the name of the person, firm, or corporation plus “2021 WAN and Internet Solution” and delivered to:

Eric Martin  
Director of Technology and Innovation  
Central Administration Office  
1501 School Road  
Lake Ozark, MO 65049

All communications by the Company concerning this RFP, including requests for additional information or clarification, or arrangements to visit the District to review its financial records prior to preparing its Proposal, must be directed to Eric Martin, Director of Technology and Innovation, via email at [martine@osageschools.org](mailto:martine@osageschools.org).

Any explanation of or questions regarding the RFP or its related documents must be requested in writing by **4:00 p.m., March 5, 2020**.

**IMPORTANT DATES**

ISSUE DATE .....February 5, 2021

QUESTIONS DUE TO DISTRICT: ..... March 5, 2021 before 4:00 PM

WALKTHROUGH..... By appointment only and held prior to March 1, 2021

RETURN DATE and TIME ..... March 10, 2021 prior to 11:00 AM, local time

PUBLIC BID OPENING..... March 10, 2021 11:00 AM (1501 School Rd. Lake Ozark, MO)

All proposals submitted must be delivered to the District Office **no later than 11:00 am, on March 10, 2021** to be considered for evaluation. **Proposals received after this time may not be accepted and may be returned to the vendor unopened.**

## SCHOOL OF THE OSAGE REQUEST FOR PROPOSAL

**Title:** WAN and Internet SOLUTION

**Contact Person:** Eric Martin

**Issue Date:** February 5, 2021

**Phone #:** 573-552-8918

**E-mail:** martine@osageschools.org

**RETURN PROPOSAL NO LATER THAN: March 10 2021, at 11:00 AM**

**RETURN PROPOSALS AND ADDENDA TO:**

**School of the Osage  
Eric Martin  
Director of Technology and Innovation  
Central Administration Office  
1501 School Road  
Lake Ozark, MO 65049**

The Proposer hereby declares understanding, agreement and certification of compliance to provide the items and/or services, at the prices quoted, in accordance with all terms and conditions, requirements and specifications of the original Request for Proposal (RFP) and as modified by any addenda thereto.

## SIGNATURE REQUIRED

Authorized Signature		Date
Printed Name		Title
Company Name		
Mailing Address		
City, State Zip		
Phone #:	Fax #:	E-Mail Address

## Scope of Services:

### A. Self-Provisioned, Leased Lit Fiber, Leased Dark Fiber, Other; B. Internet Services

#### Overview

School of the Osage School District is requesting two services. Bidders may feel free to quote one or both of these services.

A. A WAN connection capable of 10 Gbps with Service Level Agreement (SLA) guaranteed to the specified site. The solution should be scalable to 40 Gbps. We will accept bids for self-provisioned fiber, leased lit fiber, dark fiber, and other.

Each respondent is required to complete the pricing matrix located in Appendix A of this RFP. If special construction is necessary, respondents are required to separate out pricing in Appendix B: Special Construction Pricing. No increased pricing will be allowed during the term of the quoted special construction, NRC, and MRC rate in each pricing cell of the matrix. If an increase in bandwidth is requested during the contract period the contract does not renew. As bandwidth needs are steadily rising, respondents are free to bid higher tiers of bandwidth than what is requested to demonstrate their future scalability for all connections.

B. Symmetrical Internet Connection capable of 1Gbps+. We would also like quotes for lower tiers of service, including a 500Mbps connection.

Each respondent is required to complete the pricing matrix located in Appendix A of this RFP. If special construction is necessary, respondents are required to separate out pricing in Appendix B: Special Construction Pricing. No increased pricing will be allowed during the term of the quoted special construction, NRC, and MRC rate in each pricing cell of the matrix. If an increase in bandwidth is requested during the contract period the contract does not renew. As bandwidth needs are steadily rising, respondents are free to bid higher tiers of bandwidth than what is requested to demonstrate their future scalability for all connections.

## GENERAL CONDITIONS

### PROPOSAL FORMAT

**In addition to completing the Bid Specifications for this proposal, please use the following format for providing required information:**

1. E-Rate Service Provider Identification Number (SPIN) on your proposal
2. Corporate customer E-Rate contact information
3. Quotes for installation and annual service fees (if applicable)
4. Costs: Detail all costs associated with bid
5. Identify all erate-eligible items
6. Provide implementation timeline for installation and bringing services online
7. Identify any options available

## School of the Osage WAN and Internet Solution RFP

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8. Service Level Agreement (SLA) for proposal
9. Length of time business has provided this type of service
10. Three reference sites using your service for three years or more, preferably in school districts in Missouri.
11. Describe warranty, maintenance, and repair included in proposal
12. Describe maintenance and trouble notification (to us) procedures, including hours of operation for help or trouble shooting

### Required Site Visit

A mandatory site visit can be scheduled by emailing Eric Martin [martine@osageschools.org](mailto:martine@osageschools.org). Note: Due to the COVID-19 Pandemic, all walkthroughs will be held by appointment only. Bidders must wear a mask and comply with district COVID restrictions.

### Question Submissions

All questions regarding this RFP should be directed to Eric Martin Technology Director, School of the Osage School District, [martine@osageschools.org](mailto:martine@osageschools.org) with a subject line of

“School of the Osage 2021 WAN Solution RFP.”

### EVALUATION CRITERIA (note Appendix A and B)

#### RFP Scoring Rubric

% Weight	Criteria
25%	E-rate eligible recurring and one-time fiber costs*
20%	Ability to support requirements as laid out in the RFP and district spec.
10%	Proposed contract terms and conditions
10%	Service Reliability
5%	E-rate ineligible recurring or one-time costs
10%	Demonstrated scalability of technology through pricing for higher tiered bandwidths
10%	Three Provider references
10%	Complete bid submission

\*this element must always be the highest weighted

## BID Specifications

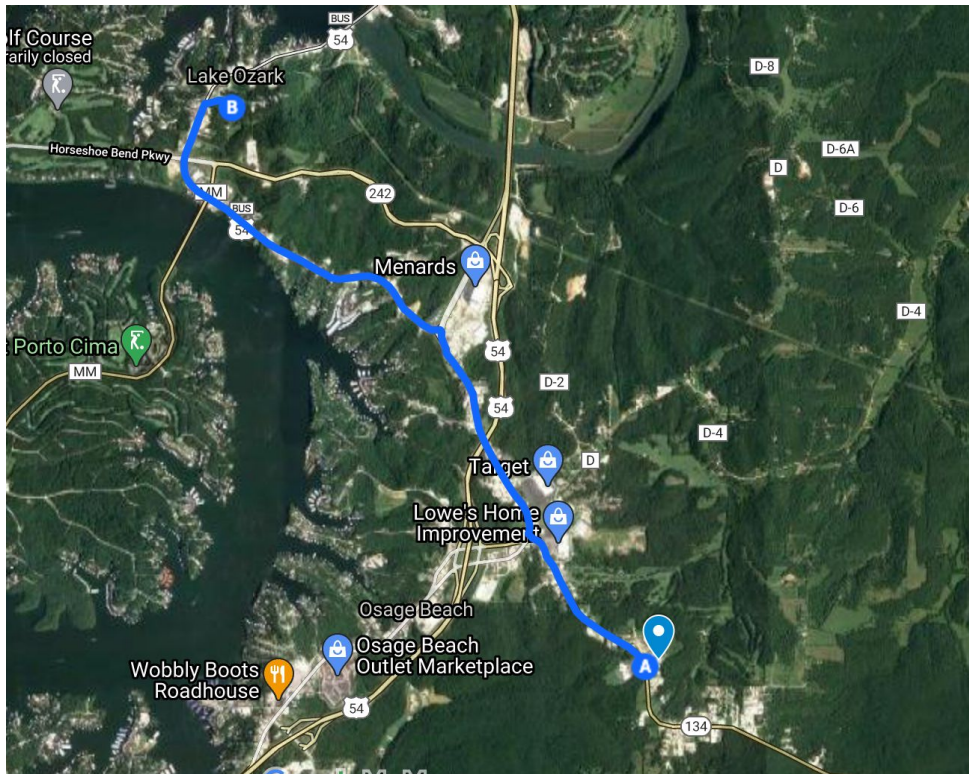
**Proposal A (WAN):** School of the Osage is requesting a 10Gbps WAN Connection that is scalable up to 40Gbps.

Speed: 10Gbps (potential to scale to 40Gbps), Will also entertain lower tiers of service including a 5Gbps quote.

### Demarcation points:

Demarcation Point A (Core)	School of the Osage Upper Elementary - 626 Hwy 42 Osage Beach, MO 65065
Demarcation Point B (Edge)	School of the Osage Heritage Elementary - 1501 School Rd. Lake Ozark, MO 65049

Specific detail and measurements will be shared at the walkthrough appointment.



### Technical Information

School of the Osage utilizes HP Procurve Switches. We have open Fiber Modules to support the incoming connections at both locations. We will accept bids for fiber lit, dark, and self-provisioned.

### Completion

Work must be completed by July 1, 2021

Warranty: For any self-provisioned networks, please provide cost of warranty or maintenance agreement that will be provided.

Contract: For Leased Lit and Dark Fiber Options, The contract shall begin on July 1, 2021. A possible three-year contract for E-Rate Eligible Equipment and Services with an option to extend the contract on an annual basis for up to a maximum of five (5) years, if determined to be in the best interest of the District. The decision to extend the contract shall be at the sole discretion of the District.

**Proposal B (Symmetrical Internet):** School of the Osage is requesting a symmetrical internet connection capable of 1Gbps+ with lower tiers of service quoted as well - including a 500Mbps connection.

Speed: 1Gbps and will also accept quotes for 500Mbps

Demarcation Point:

School of the Osage Upper Elementary - 626 Hwy. 42, Osage Beach, MO 65065'

Technical Information:

We request a Cat6A connection from the ISP router to our Firewall.

Completion:

Work must be completed by July 1, 2021.

Additional Services Requested:

Please detail the public IP address block and any other services you will be providing as our ISP.

Contract: For Internet connections, the contract shall begin on July 1, 2021. A possible three-year contract for E-Rate Eligible Equipment and Services with an option to extend the contract on an annual basis for up to a maximum of five (5) years, if determined to be in the best interest of the District. The decision to extend the contract shall be at the sole discretion of the District.

## General Terms

### ***Demarcation***

All solutions must terminate service or infrastructure in the demarcation points at the address specified in this RFP. Solutions bringing service to the property line but not to the demarcation point are not acceptable. Respondents must specify a specific demarcation setup included in base fees, e.g. wall mounted CPE and CAT6a handoff.

### ***Network Diagram***

For each response, respondents must include a network diagram displaying the paths to be used to serve the specified site.

### **References**

For each response, respondent must provide 3 references from current or recent customers (preferably K-12) with projects equivalent to the size of School of the Osage School District.

### **Special Construction Information for Form 471 and PIA Review**

All E-rate applications including special construction are subject to detailed questioning during PIA review where the cost of proposed special construction will be reviewed based on the cost of historical fiber builds in the region. Additionally, certain information on necessary special construction is needed to accurately fill out the Form 471. Respondents are **required** to fill out the table in Appendix B. Additionally, respondents are encouraged (but not required) to submit the additional information described in Appendix B that will likely be requested during PIA review. If respondents do not submit this additional information with their bid, and their solution is chosen, they must be prepared to promptly provide that information and any additional information not described in this RFP when requested.

**Required Notice to Proceed and Funding Availability** School of the Osage School District will follow the purchasing policies of the School of the Osage School District Board and requirements and procedures of the FCC's E-rate program as administered by the Universal Service Administrative Company to be eligible for all available funding. The implementation of any associated contracts resulting from this competitive bid process will be dependent on the district's issuance of a written Notice to Proceed. E-rate funding notification alone will not signify Notice to Proceed. The district will have the right to allow the contract to expire without implementation if appropriate funding does not come available.

Additionally, any projects requiring **special construction** are also contingent on issuance of matching funds from the state of Missouri. The district will have the right to allow the contract to expire without implementation if this specific funding does not come available.

### Information to Bidders

1. **Walkthrough:** A walkthrough is required to submit a bid. Due to the COVID-19 Pandemic, we ask that walkthroughs be arranged by appointment. To schedule an appointment, please email Eric Martin [martine@osageschools.org](mailto:martine@osageschools.org). Please note that all vendors will be required to comply with district COVID restrictions, including, but not limited to wearing a mask.

**Proposals and Deadline:** Each proposal shall conform and be responsive to District specifications. Bidder shall furnish complete specifications and rates for all services requested. Additional pricing schedules detailing items listed on the proposal shall be attached to the proposal form.

Three print copies of the proposal must be submitted by **(March 10, 2021)** in a sealed envelope, identified as "School of the Osage Fiber Connectivity RFP."



3. **Proposal Submission Requirement:** Proposals shall be submitted to the address labeled as follows:

School of the Osage  
Eric Martin  
Director of Technology and Innovation  
Central Administration Office  
1501 School Road  
Lake Ozark, MO 65049

It is the sole responsibility of the bidder so see that his proposal is received in proper time as stated in the Notice to Bidders. Any proposal received after the scheduled closing time for receipt of proposals will be rejected and returned to the bidder.

4. **Typewritten/Written in Ink:** All prices or notations must be typed or written in ink. Proposals written with pencil will not be accepted.

5. **Erasures:** The proposal submitted must not contain erasures, interlineations, or other corrections unless each such correction is suitably authenticated by affixing in the margin immediately opposite the correction the surname or surnames of the person or person signing the proposal.

6. **Quote Separately:** Quote on each item separately. Prices should be stated based on quantities and units specified on the proposal form.

7. **All Costs Included:** All costs must be included in the bidder's proposal. The bidder shall deliver, install, and complete an integrated system, which may include use of the District's own existing equipment referenced herein. These specifications are meant to outline the District's functional requirements and are not meant to be an exhaustive list of services required to accomplish these requirements.

8. **Taxes and Insurance:** All insurance that may be required shall be included in all bid response quotations. The School of the Osage School District is exempt from all State and Local taxes.

9. **Signature:** The proposal must be signed in the name of the bidder and must bear the signature in longhand of the person or persons duly authorized to sign the proposal. In case a proposal is submitted by a corporation, it must be signed in the name of such corporation by a duly authorized officer or agent thereof.

10. **Modifications/Changes:** Changes in or additions to the proposal form, recapitulations of the work proposal upon, alternative proposals, or any modifications of the proposal form which is not specifically called for in the contract documents may result in the District's rejection of the proposal as not being responsive to the invitation to proposal. No oral or telephonic (facsimile machine, FAX, inclusive) modifications of any proposal submitted will be considered. For any change which affects the period of performance, payments, or any term or condition included in this contract or agreement, a negotiated amendment to the resultant contract or agreement shall be prepared and executed by the District and the Bidder's originally executing authorized official, or replacement.

**11. Examination of Contract Documents:** The failure or omission of any bidder to receive or examine any contract documents, forms, instruments, addenda or other documents or to visit the site and acquaint himself with conditions there existing shall in no way relieve any bidder from obligations with respect to his proposal or the contract. The submission of a proposal shall be taken as "Prime Facie" evidence of compliance with this section.

**12. Error in Proposal:** Any claim by bidder of error in his proposal must be made before proposals are opened, or the claim shall be deemed waived. Any bidder may withdraw his proposal at any time before the time at which proposals are due and the Request for Proposals is closed and, having done so, no bidder will be permitted to resubmit a proposal.

**13. Withdrawal of Proposal:** Any bidder may withdraw his proposal either personally, by written request, or by telegraphic request.

**14. Award of Contract Limitation:** No proposal will be accepted from or contract awarded to any party or firm in arrears to the District, or who is a defaulter as surety, contractor or otherwise.

**15. Evidence of Responsibility:** Upon the request of the District, a bidder whose proposal is under consideration for the award of the Contract shall submit promptly to the District satisfactory evidence showing the bidder's financial resources, his experience and organization available for the performance of the contract.

**16. Acceptance or Rejection of Proposals:** The Board of Education reserves the right to reject any and all proposals, or any or all items of any proposal, or waive any irregularity of any proposal. No proposal may be withdrawn for a period of ninety (90) days without written approval of the District.

**17. The Contract:** The bidder to whom the award is made shall be required to enter into a written contract with the District. These bid specifications and the bidder's proposal will be attached to, and become a part of the final contract documents.

**18. Prevailing Law:** In the event of any conflict or ambiguity between a) Bid Instructions, Scope of Work & Requirements, General Conditions, Agreement, or any other document forming a part of this Invitation for Bid, and b) State or Federal Laws or Regulations, the latter shall prevail. Additionally, all items to be supplied or services to be performed under the bid shall conform to all applicable requirements of local, state and federal law, including Prevailing Wage.

**19. Brands:** When a particular brand or brand and number are named in connection with any item, it is named as a standard of quality and utility only. A Bidder may submit a bid to furnish an item other than that named, but the item offered by the Bidder must state in the Bid Form the brand with its number, if any, which they will furnish. The District shall be the sole judge of whether an offered item is the equal of the named item. If the Bidder fails to write in the brand and number of the item to be furnished, it is understood the bidder will furnish the item named by the District as the standard of quality and utility.

**20. Samples:** Where the Bidder quotes on a brand named as a standard of the quality and utility desired, a sample of the item will not be required unless specifically requested. If the bid submitted is on any other brand or make than that so named, a sample thereof must be furnished, if requested, or the bid on the item will not be considered. The sample submitted shall be the exact item the Bidder proposes to furnish. Samples of items, when requested, must be furnished free of expense to the District.

**21. Federal or State Regulations:** The Bidder's proposal and any contract entered into are subject to all applicable statutes of the United States or of the State and all applicable regulations and orders of the Federal or State governments now in effect or which shall be in effect during the period of such contract, including e-verification of all employees assigned work on this project.

**22. Assignment Prohibited:** No contract awarded under this proposal shall be assigned without the approval of the Board of Education. Any attempted assignment in violation of the provision shall be voidable at the option of the Board.

**23. Patent Rights, Copyrights, and Trademarks:** The Bidder shall save, keep, bear harmless, and fully indemnify the District and any of its officers or agents from all damages, or claims for damages, costs, or expenses in law or equity that may at any time arise or be set up for any infringement of the patent rights, copyrights, or trademarks of any person in consequence of the use by the District, or by any of its officers or agents of items to be supplied by the Bidder.

**24. Delivery:** All items shall be delivered in quantities specified in the contract F.O.B., at the points within the District as specified in the contract. Deliveries in advance of the time specified in the contract shall not be accepted unless the Bidder has obtained prior approval from the District. Unless otherwise specified, if an item is not delivered as specified in the contract or if the Bidder delivers an item which does not conform to the Specifications, the Board of Education may, at its option, annul and set aside the contract, either in whole or in part, and may enter into a new contract in accordance with law for furnishing such item. Any additional cost or expense incurred by the District in the making of such contract or any additional cost of supplying an item by reason of the failure of the Bidder, as described in this paragraph, shall be paid by the Bidder or his surety.

**25. Inspection of Items Furnished:** All items furnished shall be subject to inspection and rejection by the District for defects or non-compliance with the specifications. The cost of inspection on deliveries or offers for delivery which do not meet specifications may be deducted from the contract price.

**26. Inability to Perform (Force Majeure):** In the event that Bidder is prevented from making delivery or otherwise performing on time as specified in the contract by fire, flood, earthquake, labor or transportation problems, war, acts of government, or any other similar cause commonly known as an act of God, which is not the fault of the Bidder, the Bidder shall not be required to deliver or perform, subject to the following requirements:

- i. The Bidder shall send written notice to the District of the Bidder's inability to perform in accordance with the contract. The notice shall contain all facts which show the condition which prevents performance. The Bidder shall send such notice as soon as possible but in no event later than the fifth (5th) day following the date of issuance of a purchase order by the District or no later than the date specified in the contract for delivery or other performance, whichever is applicable.
- ii. The District may cancel the contract or purchase order, entirely or in part.
- iii. The Bidder shall not make any delivery or otherwise attempt to perform under the contract except on the basis of issuance by the District of a new purchase order or other written instruction.

27. **Delay Due to Unforeseen Obstacles:** All loss or damage arising from any unforeseen obstacle or difficulties which may be encountered in the prosecution of the work, or from any action of the elements, or from any act or omission not authorized herein, on the part of the successful bidder, or any agent or person employed by said successful bidder, shall be sustained by the successful bidder. The successful bidder shall have no claim against the District for damages on account of any delays caused by accidents or delays on the part of any transportation company.

28. **Time is of the Essence:** If any anticipated or actual delays arise, bidder shall immediately so notify District. Regardless of notice, if deliveries are not made at the time agreed upon, District may, at its sole discretion, terminate this Agreement and proceed pursuant to the provisions herein for Default.

29. **Default:** If the successful bidder refuses or fails to perform all or any part of its obligations hereunder, or fails to perform all or any part of its obligations in a timely manner, or if the successful bidder should be adjudged a bankrupt, or if it should make a general assignment for the benefit of its creditors, or if a receiver should be appointed on account of its insolvency, or if it or any of its sub-bidders should violate any of the provisions of any contract resulting from this bid, then the District may serve written notice upon it of its intention to terminate any resultant contract, such notice to contain the reasons for such intention to terminate this contract, and unless within ten (10) days after the serving of such notice, such violation(s) shall cease and arrangements satisfactory to the District for the correction thereof shall have been made, this contract shall, upon the expiration of said ten (10) days, cease and terminate. In the event the successful bidder is found in default, or if the contract is terminated for the successful bidder's failure to perform, the

District reserves the right to procure the materials and services from the next lowest responsive and responsible bidder or from other sources during the remaining term of the contract in default. Under this arrangement, the District shall invoice the successful bidder in default the difference between the contract price and the price paid for any material and services procured from alternate sources and all costs associated with the re-solicitation effort.

30. **Indemnification:** The successful bidder shall maintain, or cause to be maintained, such insurances as will protect it and the District from claims under Worker's Compensation Acts, and such public liability insurance as will protect it and the District from claims for damages for personal injury, including death, and damage to the property, which may arise from operations under this resultant contract, whether such operations be by itself or by any subcontractor or anyone directly or indirectly employed by either of them. The successful bidder agrees to save harmless and to indemnify the District from every claim or demand, which may be made by reason of:

i. Any injury to person or property sustained by the successful bidder or by any person, firm, or corporation, employed directly or indirectly by him upon or in connection with his work, however caused; and

ii. Any injury to person or property sustained by any person, firm, or corporation, caused by any act, neglect, default, or omission of the successful bidder or any other person, firm or corporation directly, or indirectly employed by it upon or in connection with its work, whether the said injury or damage occurs upon or adjacent to the work; the Bidder at its own cost, expense and risk, shall defend any and all actions, suits, or other legal proceedings, that may be brought or instituted against the District on any such claim or demand, and pay or satisfy the judgment that may be rendered against the District in any such action, suit or legal proceedings or result thereof.

iii. Successful bidder shall defend, indemnify, protect and hold harmless School of the Osage School District and its agents, officers and employees harmless from and against any and all claims asserted or liability established for damages

or injuries to any person or property which arise from or are connected with or are causes or claimed to be caused by Bidder's failure to comply with all of the requirements contained in Education Code section 45125.1, including, but not limited to, the requirement prohibiting bidder from using employees who may have contact with pupils who have been convicted or have charges pending for a felony as defined in Education Code 45125.1.

**31. Governing Law and Venue:** In the event of litigation, the bid documents and related matters shall be governed by and construed in accordance with the laws of the State of Missouri

**32. Warranty-Product:** Seller warrants that all articles furnished are new, unused and free from all defects of material and workmanship, that all articles shall be fit and sufficient for the purposes intended, and shall save, keep, bear harmless and fully indemnify the District and any of its officers, employees or agents from all damages, or claims for damages, costs or expenses in law or equity that may at any time arise from Buyers normal use.

**33. Equal Opportunity Employment:** Bidder, in submitting his proposal certifies that he is an Equal Opportunity Employer, and certifies that he is in compliance with the Civil Rights Act of 1964, the State Fair Employment Practice Act, and all other applicable Federal and State laws and regulations relating to equal opportunity employment, including Executive Order No. 11246 of September 24, 1965.

**34. Contact with Board of Education:** No business entity, including any agent of such entity, shall directly or indirectly contact any Board of Education member immediately before or during the bidding process of any project on which the business entity intends to or has submitted a bid. Any vendor violating this policy shall be deemed disqualified from bidding. Should such contact come to light after the bid is awarded and the entity was deemed the successful bidder, the Board reserves the right to cancel any contract awarded.

**35. E-Rate Participation:** The District is participating in the Federal Universal Service Discount program for schools and libraries (E-Rate), offered by the Federal Communications Commission (FCC), via the Schools and Libraries Division (SLD). The proposal and the contract negotiated implementing this proposal, are conditional and subject to full E-Rate funding by the SLD. The District reserves the right to cancel or in any manner reduce the scope of this procurement in the event the SLD does not completely fund the request for funding submitted referencing this proposal.

**36. SPIN:** Each vendor providing services to the District as part of the E-Rate program must have a Service Provider Identification Number (SPIN). Vendor is responsible to apply to and receive from the Schools and Libraries Division a valid SPIN.

**37. RIGHT TO TERMINATE:** The School of the Osage School District reserves the right to terminate this Request for Proposal and all documents associated with the Request for Proposal, including but not limited to a Letter of Intent/Letter of Agreement, in its sole discretion at any time and without cause, upon written notice to the other party. In the event of termination, notice shall be deemed served on the date of mailing and shall be effective immediately. The Board of Education shall not be responsible for any cost to the Contractor prior to termination.

School of the Osage WAN and Internet Solution RFP

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Appendix A: MRC/NRC Cost Table (please duplicate if bidding both services)

Bandwidth	Eligible Monthly Recurring Cost			Ineligible monthly recurring cost	Eligible install/non-recurring cost	Ineligible install/non-recurring cost
	1-year contract	3-year contract	5-year contract			

Appendix B: Special Construction Pricing (please duplicate if bidding both services)

**Required with all bid submissions that include special construction**

	Strand Count	Mileage feet	Total Cost	Eligible Cost	Ineligible Cost
Connection to district hub					

Appendix C: References and Experience

Each Company must submit a minimum of three (3) references. Each reference must be presently using services similar to those requested in this RFP. No reference may be an affiliate of the Company or the Company's officers, directors, shareholders or partners.

**List as primary references any contracts currently in force with public school districts; include contacts and telephone numbers for each reference. Use additional pages for additional contracts.**

1) Company Name: \_\_\_\_\_  
Business Address: \_\_\_\_\_  
Name and Title of Contact: \_\_\_\_\_  
Phone Number of Contact: \_\_\_\_\_  
Contract Length: \_\_\_\_\_ Contract Value: \_\_\_\_\_

2) Company Name: \_\_\_\_\_  
Business Address: \_\_\_\_\_  
Name and Title of Contact: \_\_\_\_\_  
Phone Number of Contact: \_\_\_\_\_  
Contract Length: \_\_\_\_\_ Contract Value: \_\_\_\_\_

3) Company Name: \_\_\_\_\_  
Business Address: \_\_\_\_\_  
Name and Title of Contact: \_\_\_\_\_  
Phone Number of Contact: \_\_\_\_\_  
Contract Length: \_\_\_\_\_ Contract Value: \_\_\_\_\_